

2018 HIGHLIGHTS

EXECUTING LARGE CONTRACTS, BUILDING CLOSER CUSTOMER RELATIONSHIPS

2Q 2018 - licenses were obtained to supply equipment and work at the facilities of Rosatom State Corporation (the right for production and installation operations in the first and second NPP zones).

May 2018 - electrical equipment was certified in the Centre of Competence of PJSC SIBUR Holding.

May 2018 - cabling and wiring products worth over RUB 600 mln were supplied to JSC RN-Snabzhenie.

June 2018 - in-house equipment was supplied for the construction of a new combined oil refining unit as part of the large-scale modernisation of Gazpromneft-MNPZ.

June 2018 - a transformer substation made for PJSC Kazanorgsintez was successfully tested and transferred to the Customer.

September 2018 - a project for the installation and commissioning of a large media wall system was delivered by the order of the super-regional shopping mall LETO in St. Petersburg.

2018 - industrial electric heat tracing systems were supplied for gas pipelines under the Power of Siberia project of PJSC Gazprom.

2018 - cable support systems, lighting equipment, cable penetrations, and switchboard equipment were supplied for the ZapSibNeftekhim Plant Construction Project in Tobolsk operated by SIBUR Holding.

2018 - integrated supplied of lighting equipment for the facilities of Karusel federal trading network of X5 Retail Group were started.

2018 - supplies of engineering equipment for two new terminals being built at the Khabarovsk Airport (Novy) and at the Balandino Airport (Chelyabinsk) were started.

2018 - TKhK Cable plant, part of Evropeyskaya Elektrotekhnica Group of Companies, successfully passed the technical audit conducted by Sakhalin Energy. TKhK Cable products were cleared for the use in Sakhalin Energy projects.

SUPPLY

2Q 2018 - LLC ROG-Engineering, a company specialising in the design and manufacture of equipment for oil, gas and petrochemical companies and controlled by European Electrical Engineering, started its operations. The production facilities were put in place, scientific and design, managerial and production workforce vacancies were filled; design documentation for all basic types of ROG-Engineering products was developed, the main product categories were certified by PJSC Rosneft, PJSC SIBUR Holding, an independent audit by PJSC Lukoil, ENTER Engineering (Uzbekistan), and ERIELL (Uzbekistan) was successfully completed.

April 2018 - a large-scale modernisation and double expansion of the production volume of switchboard equipment for industrial applications (assembly of low-voltage complete devices) was carried out.

April 2018 - a new production line for the manufacture of special ITS-CP SMART LED lamps was launched.

May 2018 - industrial electric heat tracing systems went into production and were accredited by the largest oil and gas companies.

PARTICIPATION IN EXHIBITIONS AND CONFERENCES, STRENGTHENING THE PUBLIC IMAGE

March 2018 - entry into the Franco-Russian Chamber of Commerce and Industry, uniting more than 450 French, Russian, and international companies.

May 2018 - participation in the Oil and Gas Uzbekistan 2018 exhibition: high-tech electrical equipment for the uninterrupted operation of the power systems of petrochemical enterprises, as well as packaged units for oil and gas companies.

June 2018 - participation in the 5th Annual International LNG Congress Russia 2018: presenting innovative packaged equipment for oil and gas producing, oil and gas processing, and petrochemical enterprises.

June 2018 - participation in the MIOGE 2018 exhibition: presenting unique packaged-modular container-type units that are used to separate gas and purify formation water from petroleum products and mechanical impurities.

June 2018 - a victory in the Leader of Import Substitution nomination in the framework of the annual all-Russian award "Leader of Competitive Sales" participated by 450 domestic suppliers from various industries.

October 2018 - participation in the St. Petersburg International Gas Forum: presenting innovative developments for the gas industry - various types of process equipment with 1.5-2x improved characteristics compared with the equipment currently in operation.

October 2018 - participation in the suppliers event held by PJSC TATNEFT in Tatarstan: presenting the capabilities of engineering and process equipment; the electric heat tracing systems were of particular interest.

November 2018 - participation in the Yamal Neftegaz Forum 2018: presenting mobile plants for the development of small and remote fields.

February 2019 - [Event after the reporting date] - Participation in the business assignment of the Franco-Russian Chamber of Commerce in the Republic of Uzbekistan.

February 2019 - [Event after the reporting date] - Participation in the forum "Development of oil and gas fields": presenting mobile plants for the development of small and remote fields.

CORPORATE DEVELOPMENT

Q2 2018 - the capacities of the engineering centres in Moscow and St. Petersburg were increased: a larger number of employees and higher-performance computing capacities.

Q2 2018 - the capacity of the engineering centre in Ufa was increased, to provide engineering services in the electrical market and due to the launch of the oil and gas business.

May 2018 - a larger office was opened in St. Petersburg.

December 2018 - a number of important internal documents regulating the activities of the Company's bodies were approved: The Regulations on the General Meeting of Shareholders, the updated Regulations on the Board of Directors, and the updated Company's Charter.

2018 - Representative offices of the Company were opened in Lipetsk, Tyumen, and Nefteyugansk.

2018 - Representative offices of the Company were opened in the Republic of Azerbaijan and the Kingdom of Morocco.

DEVELOPMENT OF VENDORS (SUPPLIERS) RELATIONS

May 2018 - the status and certificate of the industrial partner was received from Schneider Electric (France), a new agreement was signed to increase the procurement plan from this vendor and the credit line from the specified vendor was sevenfold extended.

August 2018 - a direct partnership agreement was concluded with ABB Ltd, the world leader in the field of technologies for the electric power industry and automation, which ensures the most competitive commercial conditions for the use of ABB products and solutions.

October 2018 - Company's employees passed on-job training at DKC (Italy) in Tver.

November 2018 - participation in a seminar of Roxtec (Sweden), the world's leading supplier of universal modular systems for sealing cables and pipes.

December 2018 - The Company began using Atominoprom high-tech flame retardants in its projects.

2018 - an assembly facility in Vidnoye (Moscow region) was successfully certified by ABB corporation.

2018 - an assembly facility in Vidnoye was successfully certified for solutions under 4,000 A based on DKC (Italy) vendor components.

2018 - The Company became the main Russian development partner of Roxtec (Sweden), the leader in the international market of modular systems for cable and tube penetrations, producing this equipment in Russia.

February 2019 - [Event after the reporting date] - a multi-stage selection and certification process was successfully passed to include the Company in Golden Club Prisma - the club of the best partners of Schneider Electric in Russia.